

## Message Text

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ACTION EB-07

INFO OCT-01 EUR-12 ISO-00 SS-15 L-02 NSC-05 H-01 SSO-00

NSCE-00 USIE-00 INRE-00 CAB-02 CIAE-00 COME-00 DODE-00

DOT-00 INR-07 NSAE-00 RSC-01 FAA-00 PA-01 PRS-01

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O R 271724Z JAN 75

FM AMEMBASSY THE HAGUE

TO SECSTATE WASHDC IMMEDIATE 5098

INFO AMEMBASSY OSLO

AMEMBASSY COPENHAGEN

AMEMBASSY STOCKHOLM

AMEMBASSY BRUSSELS

AMEMBASSY LONDON

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EB FOR ASSISTANT SECRETARY ENDERS

DEPT PASS CAB

E.O. 11652: N/A

TAGS: EAIR, NL

SUBJ: CIVAIR: REPORT ON FIRST DAY'S TALKS

1. US AND DUTCH DELEGATIONS EXCHANGED PAPERS CONTAINING PROPOSALS FOR REDUCTION IN KLM CAPACITY FOR 1975, BUT TWO SIDES WERE FAR APART WHEN THEY ADJOURNED FIRST DAY'S TALKS.

2. US PAPER SET FORTH IMPROVED POSITION CALLING FOR ANNUALIZED 350,000 SEAT CAPACITY FOR KLM ON NEW YORK, CHICAGO AND HOUSTON ROUTES, WITH FREQUENCY INTO NEW YORK TO BE LIMITED TO DAILY SERVICE. IN MAKING PROPOSAL, DEPUTY ASSISTANT SECRETARY WALDMANN SAID THAT, IF TALKS RESULTED IN AGREEMENT, IT WOULD NOT MATTER WHAT PROPORTION OF TRAFFIC IS 3RD AND 4TH FREEDOM, BUT THAT,  
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IN ABSENCE OF AGREEMENT, WE WOULD HAVE TO ABIDE BY LIMITATIONS

ON 6TH FREEDOM INHERENT IN BILATERAL AGREEMENT.

3. DUTCH CHAIRMAN, TRANSPORT MINISTER WESTERTERP, DISTRIBUTED PAPER PROPOSING COMPROMISE REDUCTION FROM 420,000 TO 380,000 SEATS FOR SUMMER 1975, BASED ON 60 PERCENT LOAD FACTOR AND LIMITING ITS HOUSTON SERVICE TO 30,500 SEATS. DUTCH CLAIMED THAT THIS REPRESENTED 9.5 PERCENT REDUCTION FROM PLANNED CAPACITY FOR SUMMER 1975.

4. WALDMANN REJECTED DUTCH PROPOSAL, REFERRING TO PLANS FOR 739,000 CAPACITY WHICH GON ANNOUNCED IN WASHINGTON, HE POINTED OUT THAT BY ADDING 380,000 SEATS FOR NEW YORK AND CHICAGO 30,500 FOR HOUSTON AND WINTER CAPACITY OF 257,500 ONE OBTAINED TOTAL OF 668,000, OR A MINOR REDUCTION.

5. WALDMANN SAID THAT PRIMARY PROBLEM WITH DUTCH PROPOSAL IS LACK OF REDUCTION THAT WOULD ELIMINATE SOME 6TH FREEDOM TRAFFIC. WITHOUT SUCH REDUCTION, WE WOULD NOT BE ABLE TO BARGAIN EFFECTIVELY.

6. WESTERTERP IN TURN REJECTED 50 PERCENT REDUCTION IN FREQUENCIES PROPOSED BY US. HE SAID HE WAS PREPARED TO DISCUSS 6TH FREEDOM BUT THAT IT SHOULD NOT BE TAKEN OUT OF CONTEXT (APPARENTLY OF OVERALL RELATIONS BETWEEN TWO COUNTRIES).

7. ALTHOUGH BOTH SIDES EXPRESSED READINESS TO CONCLUDE SOME FORM OF AD HOC AGREEMENT HIS WEEK, MEETING IN AFTERNOON ENDED WITH AGREEMENT ONLY TO STUDY EACH OTHER'S PAPERS FURTHER AND CALLS FROM BOTH FOR NEW PROPOSALS WHEN TALKS RESUME JANUARY 28. GOULD

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